

HEARTBEAT

The monthly newsletter from The OSCA

August 2019

FAQ- Everything you need to know about CBD



As announced last week, Governor Mike DeWine signed Senate Bill 57, to decriminalize hemp and hemp products. The governor also included an emergency clause, meaning this legislation was enacted immediately, allowing everyone, including DCs to begin carrying these products.

Here at the OSCA, we have received numerous questions in regards to these products and this new bill. While answers to all these questions can be vague, we wanted to answer a few of the most asked questions the office has received in the past week.

Q: What is CBD and what is it used for?

A: CBD stands for cannabidiol. It can be derived from hemp or marijuana. Senate Bill 57 is very specific that it only allows for hemp derived CBD products with a delta-9 tetrahydrocannabinol (THC) concentration of not more than three-tenths per cent (0.3).

Although CBD can also be derived from marijuana, a CBD product in this form is NOT included in Senate Bill 57.

Q: Are there certain CBD Products that are for health care providers only? Which ones should I sell?

A: There are many of products out there that contain CBD. It is not uncommon to see these products in gas stations, gyms, drug stores and other businesses around the state. SB 57 created rules to regulate Ohio hemp growers and to ensure their products meet regulations, however, the CBD industry is still relatively new. It is important that you have confidence in any product that you carry, that is pure and meets the requirements on how it is derived and the concentration contained. Therefore, we would recommend that you reach out to reputable vendors that you have used for other products, supplements and oils to ensure their products meet the appropriate standards. Yes, there are some companies that only distribute to health care professionals.

Q: If a patient decides to use a product containing CBD, will it trigger a positive drug test?

A: While it is unlikely, there is no guarantee that it will not. It is important to understand there are many types of drug tests, some with great specificity and others that are more generalized. However, in the event of a positive test, the test can be sent to a lab for further analysis to determine the source of the positive finding. This step should allow for the differentiation of a positive test cause by hemp CBD, marijuana, or other factors.

H.R. 3654 - Important Information from the ACA



Legislation championed by ACA to increase Medicare coverage of chiropractic services has been introduced in the U.S. House of Representatives.

The Chiropractic Medicare Coverage Modernization Act of 2019 (H.R. 3654) would allow Medicare beneficiaries access to the chiropractic profession's broad-based, non-drug approach to pain management, which includes manual

manipulation of the spine and extremities, evaluation and management services, diagnostic imaging and utilization of other non-drug approaches that have become an important strategy in national efforts to stem the epidemic of prescription opioid overuse and abuse.

H.R. 3654:

- Appropriately defines a Doctor of Chiropractic (DC) as a "physician" in the Medicare program.
- Provides patient access to all Medicare-covered benefits allowable under a chiropractor's state licensure.
- Requires that DCs complete a documentation webinar.
- Is bipartisan legislation, introduced by Reps. Brian Higgins (D-N.Y.) and Tom Reed (R-N.Y.).

[To find out how to help H.R. 3654 in your area, click here!](#)

THANK YOU! 50

Because of you, we had the BIGGEST July Convention registration in OSCA history!
Thank you for those who signed up early!

**If you haven't signed up yet,
WHAT ARE YOU WAITING FOR?**

Be a part of history!



Early Registration ends September 15th.
Go to www.oscachiro.org to register!

Modifier Updates

UHC/Optum announced its commercial plans will require the use of the GP modifier on Physical Medicine and Rehab codes starting 9/1/19. Medicare also requires the use of this modifier. Although Medicare doesn't pay for these services when provided by a chiropractic physician, in some cases a secondary payer may cover the therapy codes. In that case, the GP modifier, in addition to the GY modifier, would be required for the codes to correctly process (deny) by Medicare and allow for the appropriate processing by the secondary plan.

Medicare designates the following codes to require the GP modifier.

97161, 97162, 97163, 97164, 92507, 92508, 92526, 92608, 92609, 96125, 97012, 97016, 9701, 97022, 97024, 97026, 97028, 97032, 97033, 97034, 97035, 97036, 97039, 97110, 97112, 97113, 97116, 97124, 97139, 97140, 97150, 97530, 97533, 97535, 97537, 97542, 97750, 97755, 97760, 97761, 97762, 97799, G0281, G0283, G0329

If you are billing Medicare for any of the above codes, and expect payment from a secondary plan, you will need to use the GP modifier. Effective 9-1-19, you will need to use GP when billing these cpt codes to UHC also. Other plans may choose to adopt the use of this modifier in the future.

GP modifier is one of 3 modifiers that designate the use of certain outpatient therapy services:

- GN - Services delivered under an outpatient speech language pathology plan of care
- GO - Services delivered under an outpatient occupational therapy plan of care
- GP - Services delivered under an outpatient physical therapy plan of care
- GY - Item or service statutorily excluded or, does not meet the definition of any Medicare benefit or, for non-Medicare insurers, is not a contract benefit

If you have questions on these or other modifiers, please contact Dr. Spaulding at brandy@oscachiro.org or 614-229-5290.

STUDENT SCHOLARSHIP PROGRAM



OHIO CHIROPRACTIC
FOUNDATION

APPLICATION
DEADLINE
8/31/19



Have you filled out the OSCA Member Survey?

We want to hear from you!

Be sure to fill out the OSCA Member survey to provide feedback for your association to better represent you and your peers!

Check your inbox for the survey!

Affiliate Spotlight

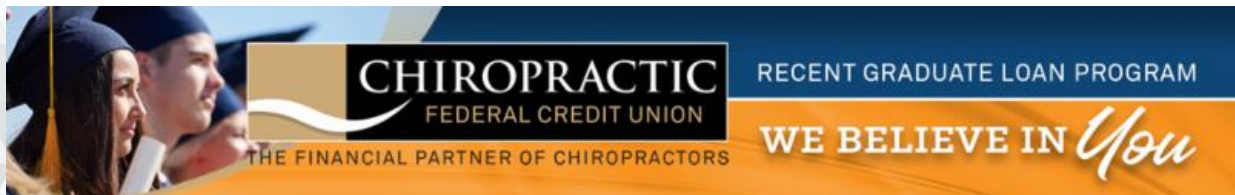


Ault Theory, *Adjusting the Practice of Management*

Founded by Drs. Robert & Rebecca Ault, Ault Theory is a boutique, concierge consulting firm that specializes in creating highly profitable, scalable, sustainable, and successful chiropractic businesses. Drs. Ault own and operate multiple chiropractic practices and hold many leadership positions within the chiropractic profession. In addition, Dr. Robert Ault has an MBA from the University of Notre Dame, making him uniquely qualified to be a business consultant.

Member Benefit: As an *Affiliate Member of the OSCA*, Ault Theory is proud to offer OSCA members **discounted rates** for practice management services. Contact Ault Theory at AultTheory@gmail.com to schedule your complimentary consultation.

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CONTACT US