

HEART BEAT

The monthly newsletter from The OSCA

November 2018

2018 OSCA Convention Recap!



If you missed convention this year, you missed a great time with hundreds of Ohio DCs from all around the state! Take a look at a few of the pictures and see the full recap in the next OnTarget Magazine- delivered to your door soon!



OSCA President Dr. Jerrold Simon addressed the attendees Saturday morning with an OSCA update!



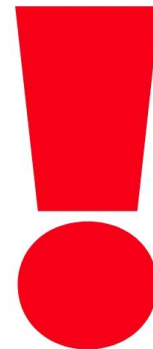
General Session Speaker Dr. Rob Silverman spoke on the Gut-Brain Axis in Health and Disease.



Office and Insurance Updates

****Important Ohio Medicaid Update!****

Effective 1/1/19, all providers must maintain an active Ohio Medicaid number in order to receive payment from the Medicaid Managed Care Organizations. The Ohio Department of Medicaid (ODM) now requires that all health care providers participating in Ohio Medicaid and MyCare Ohio have an active Medicaid number. Further, per ODM requirements effective January 1, 2019, Managed Care Plans (MCOs) such as CareSource, Molina, Buckeye Health, etc, will not be able to pay Medicaid or MyCare provider claims if the provider does not have an active Medicaid ID number.



Starting 1/1/19, having an active Medicaid number will be a requirement for all providers, new, and previously participating with the MCOs, for claims payment. Any services submitted to an Ohio Medicaid MCO (CareSource, Buckeye Health, Molina, etc.) rendered by a provider WITHOUT an active Ohio Medicaid Provider number will be rejected. You may not have the opportunity to re-submit these claims for payment.

What does this mean for you? Q&A

Q: Is an Ohio Medicaid provider ID number different than a Caresource provider ID number?

A: Yes. Upon enrollment with Ohio Medicaid, you will receive a provider ID number. Additionally, you will receive a provider ID number with EACH MCO that you choose to enroll.

Q: If I already have an active Ohio Medicaid number, do I have to do anything different?

A: No. When you submit your claim for payment to one of the Ohio Medicaid MCO's, they will cross-reference your information with Ohio Medicaid. Once it is verified that your Ohio Medicaid provider number is active, payment will be issued.

Q: Do I have to fill out my claim form differently after 1/1/19 for Medicaid/Medicaid MCO patients?

A: No. You will continue to bill Medicaid MCO claims as you did prior to 1/1/19. Verification of your active Ohio Medicaid number will take place by the MCO once your claim is received.

Q: How do I enroll in, or re-validate my provider number for, Ohio Medicaid.

A: <https://portal.ohmits.com/public/Providers/Enrollment/tabid/44/Default.aspx>

For additional questions, call Ohio Department of Medicaid Provider Enrollment hotline at 1-800-686-1516

BWC Webinar on Timed Procedure Codes

If you missed the BWC Webinar from last month explaining the new timed procedure codes, you can view it [HERE](#). This webinar explained what treatments will be required to document time-in and time-out. As a reminder, providers must now provide actual start and stop times for timed services to MCOs upon request. These new policies will be effective for bills received by MCOs beginning November 19th, 2019 regardless of the date of service. Please watch webinar for further clarifications!

2018 OSCA Endorsements

With the 2018 election now over, we are excited to announce that no candidates endorsed by the Ohio State Chiropractic Association lost their race! We are excited to continue to work with those who were re-elected this year and make new working relationships with those who are new to office! And there is no better time to begin

fostering these relationships than at the next OSCA Advocacy Day! Mark your calendars for March 12th, 2019 and head to Columbus to meet with you local state representatives, tell them about important issues in chiropractic, and mingle with them later at our reception! Sign up begins soon! Hope to see you there!

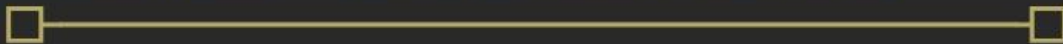
****Did you know...in the last 5 years, the OSCA has never lost a race when endorsing state candidates?**



Thank you 2018 Members!

The 1895 Club

Dr. Robert Ault	Dr. Gregory Goffe	Dr. Bryan Royer
Dr. Rebecca Ault	Dr. John Jones	Dr. Ted Sazdanoff
Dr. Paul Baker	Dr. Lisa Jones	Dr. Bethany Schumacher
Dr. Vincent Brechbill	Dr. Julia Keiser	Dr. Nathan Sikora
Dr. Michael Cafaro	Dr. Mark King	Dr. Jerrold Simon
Dr. Stacy Chidester	Dr. John Kohl	Dr. Deb Skrzynecki
Dr. Jodi Cooley	Dr. James Krumpak	Dr. Alan Stobinski
Dr. Charita Cooper	Dr. Patrick Lalama	Dr. Stephen Uhl
Dr. Patrick Cooper	Dr. Darla Lammers	Dr. Brent Ungar
Dr. Rick Cox	Dr. Rusty Myers	Dr. Ron Vargo
Dr. Patrick Ensminger	Dr. Tim Novelli	Dr. Patricia Williams-Lydy
Dr. Carl Eyman	Dr. Gregory Pitman	Dr. Gregg Winnestaffer
Dr. Camilla Ferguson	Dr. Theodore Poelking	Dr. Jeff Zaika
Dr. Kent Fox	Dr. Robert Prewitt	Dr. Ryan Zimmer
Dr. Mickey Frame	Dr. Gregory Rinehart	Robert Zirker





UPCOMING EVENTS

Take Aim at Chronic Pain with Dr. Jerome ReRucha December 1st & 2nd in Cleveland, Ohio

Take Aim at CHRONIC PAIN—
Jerome ReRucha, DC, EL, CSCS, OMS
Conquering America's Health Epidemics

The Hands-on Protocol Workshops
will cover the Examination and Treatment of:

- Hand & Wrist
- Shoulder Girdle
- Cervical Spine
- Cervical & Thoracic
- Low Back
- Postural & Postural Analysis
- Postural Analysis

Medical and Health Care
and the Role of Chiropractic in America Statistics
and Trends

- Chiropractic Care - the Consumer Perspective

Low Back Pain - Anatomy of Specific Diagnoses
in Treatment Determination

**Soft Tissue Work with Percussion & Adjuster -
Structure Analysis & Correction**

Pain Inflammation: The Science Filter

**Neural Pressure Analysis / Movement Pressure
Analysis**

- Cervical & Upper Cross
- Assessment & Treatment
- Identify key anatomical structures to apply
Laser Percussion Adjuster

**The Wrist Laser - An Innovative Tool For
Treatment Healthy**

**Review Process, FDA Cleared Plasma Facelift/
Chronic Hand Pain Laser Study**

- Foot Pain - Anatomy of Specific Diagnosis
- Foot Pain Treatment Laser Demonstration

**Keys to Understanding Chronic Neck & Shoulder
Pain & Laser Demonstration**

- Standard & Unstandard Laser Applications
- Standard Chiropractic Evaluation

Discuss Treatment Programs to Schedule Patient

**Special for those over 600 pounds your weight is
also increasing your risk of major health problems**

- Excess Fat Effects on the Spine
- Obesity symptoms and its effects in joint pain
- The Strong Impact of Excess Weight on the
Lower Back, Common Case of Postural Imbalance,
Higher Risk for Bone Thinning, Osteoporosis and
Metabolic Syndrome

**Building the Inflammation Cycle by Reducing Excess
Pain in the Back**

**WGA Cleared Non-Invasive Laser Treatment For Pain
Lipoptin, Hands on Demo**

Seating is limited—
register today!

(888) 242-0571
www.erchonia.com

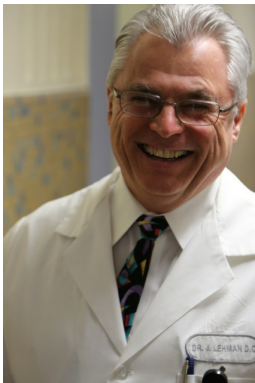
ERCHONIA
Northeastern Health
Sciences University

This class is for the practitioner who desires to maintain the traditional application of chiropractic and to enhance the benefits achieved by applying the newest and most researched technological advances in the healing arts. This seminar will focus on combating the pain crisis in American with Dr. Jerome's clinically tested proven protocols. Specific hands-on protocols and

rehabilitation techniques for common conditions you see in your office on a daily basis will be taught using various techniques and technologies. In addition, Dr. Rerucha will cover the rising obesity epidemic in the U.S., its effect on our health and what can be done to warfare against it.

[Click here for more information!](#)

Differential Diagnosis of Upper Extremities With Dr. James Lehman - Columbus



When: December 1st and 2nd

Where: ****NEW LOCATION**** Quest Conference Center, 8405 Pulsar Place, Columbus Ohio

CEs: 10 Hours

Price: Members- \$300
Non-Members- \$350

[Click here to register!](#)

Affiliate Spotlight

OSCA Partner Affiliate Member

ChiroHealthUSA is a provider owned network, that works in conjunction with a Discount Medical Plan Organization (DMPO) that was designed with doctors in mind. Our network model allows you to offer legal network based discounts to cash, under insured and "out of network" patients who are members. Patients covered by Medicare and federal programs are eligible for discounts on non-covered services. The network approach to discounts reduces the risks of compliance and OIG violations related to inducements, improper down coding, dual fee schedules and potentially inappropriate time of service discounts. ChiroHealthUSA only makes membership available to individuals, which means there is no potential for "silent PPOs" activity to lower your reimbursements. The ChiroHealthUSA membership covers your patient and legal dependents for a small annual fee of \$49.00. For more information, visit www.chirohealthusa.com, call 1-888-719-9990 or email info@chirohealthusa.com.



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