

HEARTBEAT

The monthly newsletter from The OSCA

November 2019

50th Anniversary OSCA Convention

The 2019 OSCA Convention was held on November 1st-3rd and was a huge success! Over 250 DCs from around the state congregated in Columbus to visit over 50 vendors and hear from our 14 speakers! Archie Griffin was our keynote speaker who inspired the crowd with his story and how he found success. We got to hear from current OSCA President, Dr. Jerrold Simon, and future OSCA President, Dr. Darla Lammers.

Our Saturday night gala honored our past and our future. Past OSCA leadership was in attendance and all the past presidents were honored. Dr. Donald Moon, the very first president of the OSCA, was honored with the Lifetime Achievement Award (right). We also handed out numerous other awards, including Chiropractor of the Year to our own Dr. Brandy Spaulding! More details and photos will be in our next OnTarget Magazine!





Our vendor hall had over 50 vendors with the latest products and technology.



Dr. Brandy Spaulding was awarded the OSCA Chiropractor of the Year award.



The crowd at gala on their feet for past President, Dr. Robert Sheely.



District 4 members pose for a photo.

Insurance Updates

Anthem Prior Authorization Policy

As communicated in previous emails from the OSCA, Anthem relaunched its prior authorization process for commercial plans specific to PT/OT/ST services. The policy, which began on 11/1/2019, will require those offices that are in-network with Anthem to register with AIM.

[Click here to learn more about this policy.](#)
[Click here for AIM Registration.](#)

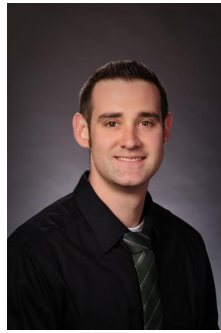




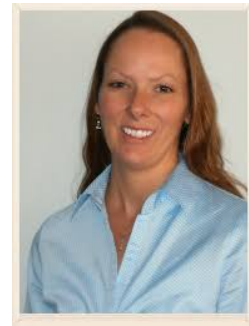
The Newly-Elected 2020 District Directors



District 1:
Dr. Bryan Royer



District 3:
Dr. Paul Infield



District 5
Dr. Jennifer Gilliam



District 7
Dr. Danielle Matson



District 9:
Dr. Scott Gosselin



District 9:
Dr. Chris Mabry



District 13
Dr. Stephen Boyd

This could be you!



Enjoy some fun in the sun and earn CEs this February in the Dominican Republic!

The OSCA secured an exclusive rate at the brand new Hyatt Zilara Cap Cana! Save over \$100 per room with this membership exclusive!

Don't miss out! Click here to sign up! Nothing due until 12/28!

OSCA



EST. 1969

UPCOMING EVENTS

Billing and Coding with Dr. Spaulding

November 21st in Toledo and December 3rd in Chillicothe

Join Dr. Brandy Spaulding as she embarks on another round of seminars aimed at chiropractors and their staff! Her ever-evolving seminar "The Billing and Coding Updates You Need to Know!" You will be able to ask her billing questions and she will ensure that you and your office have all the tools you need to stay compliant and bill efficiently!

You will receive 4 CE's and be treated to an OSCA-sponsored happy hour after the event! Stay after the event to attend your local district meeting to find out what's going on around the state!

[Click Here to Register for Toledo](#)

[Click Here to Register for Chillicothe](#)



Preferred Affiliate Member Spotlight



Compensation Solutions, Inc. (CSI) is a full-service, third-party administrator specializing in **Ohio Workers' Compensation**

administration. CSI provides proven risk management and cost containment strategies to minimize future premium liability in the state of Ohio. CSI provides your business with the tools required to have a successful workers' compensation program. They understand the effects that claims can have on your business. They use proven strategies to aggressively manage claims in order to minimize their future impacts.

The benefits of our program include:

- Can reduce BWC premiums up to 53% (significant savings!)
- Provide statewide legal representation to defend BWC claims
- Offer assistance/guidance with all BWC questions
- Provide claims advice to reduce future financial impact to premiums
- Dues paying members receive a \$25 discount group enrollment fees

Contact Tony Canovi, for a no obligation quote! www.compensation-solutions.com/
Phone: 1-888-776-7723 Email: tcanovi@compensation-solutions.com

CHIROPRACTIC
FEDERAL CREDIT UNION
RECENT GRADUATE LOAN PROGRAM
THE FINANCIAL PARTNER OF CHIROPRACTORS
WE BELIEVE IN *You*



CONTACT US