

# HEART BEAT

*The monthly newsletter from The OSCA*

**September 2018**

## **Update your OSCA Profile!**



Have you looked at your OSCA profile lately? Odds are, you haven't! The OSCA will be having some big announcements, great upcoming events, and vital information that you need for your office. Now is a great time to go to your profile and make sure that your information is correct! Be sure that we have your correct address and cell phone number for special promos and gifts! It's also a good time to look around the website to see what's new in our advocacy, what insurance information you need to see, and all the events coming up near you! If you don't remember your log-in, just contact our office. We would be happy to help out!

**[Click here to go to the OSCA Website!](#)**

**The Annual OSCA Convention is right around the corner!  
Have YOU signed up yet?  
Early bird registration ends FRIDAY!**

	<b>OSCA 2018 ANNUAL CONVENTION</b>
<b>POWER OF THE PAST FORCE OF THE FUTURE</b>	October 26-28, 2018 Marriott Columbus University Area - Columbus, OH
	<a href="http://www.OhioChiroCon.org">www.OhioChiroCon.org</a>

## **Office and Insurance Updates**

### **Caresource Billing Issues**

OSCA has spoken with Caresource regarding the current billing issue causing acupuncture services that should be paid to deny in error. They are actively working to resolve the issue and have given us a completion date of 9/24/18. Once the billing issue

is fixed, they will automatically identify all correctly submitted claims that were improperly denied and reprocess for payment. It could take up to 4 weeks to receive payment once reprocessed. No other action on your part is needed at this time. If you do not receive reprocessed claims for payment by the above quoted timeline, please reach out to Dr. Spaulding at [brandy@oscachiro.org](mailto:brandy@oscachiro.org).

## **DME supplies for Medicaid**

A recent letter went out to OSCA members that referenced DME specific to Medicaid. The OSCA is actively working with the Department of Medicaid to clarify the requirements necessary for Ohio DCs to enroll as an organization that is a supplier of DME. More details will be coming out soon on this topic.

## **BWC Lumbar Fusion Rule**

Following the 2017 rule that would require anyone seeking lumbar fusion surgery to first utilize conservative care and receive a comprehensive clinical evaluation prior to consideration for surgery, the OSCA has now been made aware that BWC is keeping their promise and DCs who treat BWC patients should be receiving a letter with this rule language. The letter states that this rule is consistent with current best practices and was passed unanimously by the Spine Subcommittee and the Health Care Quality Assurance Advisory Committee. It emphasizes that patients are being made aware of their option to choose conservative care first and that it often is the best treatment for their injury.

## **...Did you know?**

...if you carry a separate certification for acupuncture, how you credential, and therefore, bill your services with an insurance company could impact the reimbursement you receive? For example, if you bill under your identifying information as a DC, your reimbursement may fall under chiropractic benefits, including visit limitations, copay and deductible, and fee schedules. However, some insurance companies will allow you to credential/add an acupuncture specialty, bill with the identifying information specific to your acupuncture credential, and they have a separate fee schedule, visit limit, etc., for acupuncture services. Ohio Medicaid is an example of a payer that requires you to credential as a provider of acupuncture services and the visit limit is separate from chiropractic services. UnitedHealthcare is an example of a payer that has the option to do it either way, but your cap per visit will apply if you bill with your identifying information as a Doctor of Chiropractic. Contact the provider enrollment department of payers you are interested in to receive additional information. Feel free to contact Dr. Spaulding at [brandy@oscachiro.org](mailto:brandy@oscachiro.org) for additional information.

## **Gear up for October Chiropractic Awareness Month with our toolkit!**

2018 is the very first year that October is officially Ohio Chiropractic Awareness Month! On December 27th, 2017, House Bill 196 passed, officially naming October as Ohio Chiropractic Awareness Month. To commemorate this event, the OSCA wants to help you spread the word about Chiropractic and its benefits. Each week, we will have new content to share via Facebook and our website! We will be sharing videos and info graphics and would love for you to share them with your patients, family, and friends! We will have posters and social media graphics for you to use and share in our online toolkit, as well! We are so excited for the month to culminate with a big celebration on Friday at Convention! So keep your eyes peeled and help us celebrate Ohio Chiropractic Awareness Month beginning October 1st!



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# UPCOMING EVENTS

## Best Practices for Managing Lower Back Pain with Dr. Tim Bertelesman



This practical 10-hour presentation will begin with a discussion of the current evidence-based evaluation and management of common lumbar structural pathology. The discussion will progress to review five commonly overlooked “functional” problems that delay NMS recovery. In one way or another, these functional diagnoses contribute to many, if not all, of the lumbar structural diagnoses that chiropractors treat. Participants will benefit from simple video demonstrations of all related tests, treatments, and low-tech home rehab exercises. The presentation concludes by sharing current knowledge about the classification of low back pain, including a proven system to improve clinical outcomes.

**When:** September 15-16

**Where:** Staybridge Suites Columbus-Polaris, 9090 Lyra Drive, Columbus, Ohio 43240

**CEs:** 10 Hours

**Price:** Members- \$300  
Non-Members- \$350

[Click here to register!](#)

## Take Aim at Chronic Pain with Dr. Jerome ReRucha December 1st & 2nd in Cleveland, Ohio

This class is for the practitioner who desires to maintain the traditional application of chiropractic and to enhance the benefits achieved by applying the newest and most researched technological advances in the healing arts. This seminar will focus on combating the pain crisis in American with Dr. Jerome’s clinically tested proven protocols. Specific hands-on protocols and rehabilitation techniques for

common conditions you see in your office on a daily basis will be taught using various techniques and technologies. In addition, Dr. Rerucha will cover the rising obesity epidemic in the U.S., its effect on our health and what can be done to warfare against it.

[Click here for more information!](#)

## Affiliate Spotlight

Compensation Solutions is OSCA's Workers' Compensation service vendor offering Group Rating discounts, claims management strategies, professional hearing representation, unemployment administration, and risk assessments.



The benefits of our program include:

- Can reduce BWC premiums up to 53% (significant savings!)
- Provide statewide legal representation to defend BWC claims
- Offer assistance/guidance with all BWC questions
- Provide claims advice to reduce future financial impact to premiums
- Dues paying members receive a \$25 discount group enrollment fees

In order to receive your no obligation group offer contact Tony Canovi at [tcanovi@compensation-solutions.com](mailto:tcanovi@compensation-solutions.com).

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